

# King's Town Bank

**1Q24 Results Presentation** 

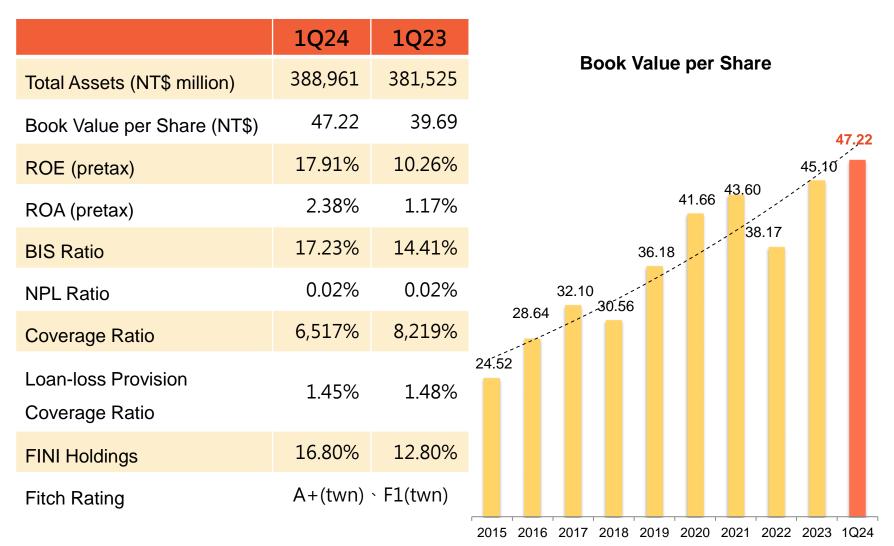


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#### **1Q24 Financial Review**







# **1Q24 Operating Highlights**

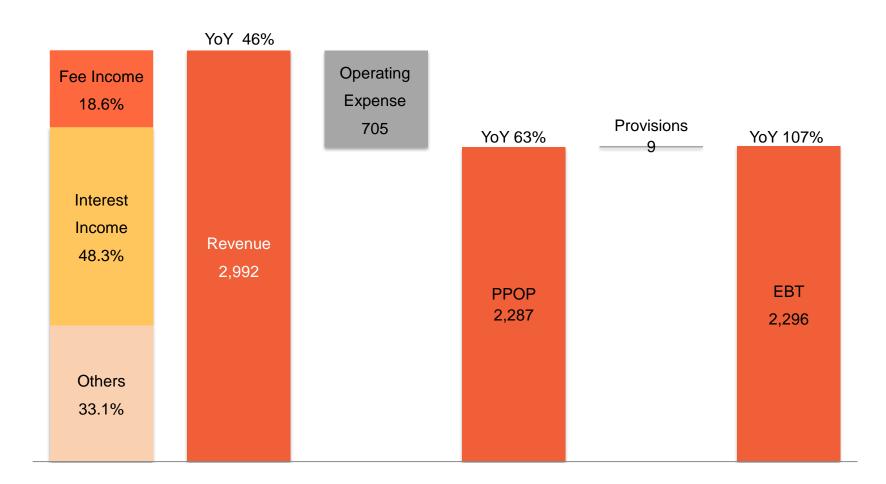
- The performance of 2024Q1 is relatively strong in comparison to last year's performance, mainly benefiting from rise in investment income, loan related fee and income.
- The total loan amount reached NT\$230.4 billion in 2024Q1. The loans-related service fees brought in NT\$0.44 billion in revenue, net interest income brought in NT\$1.44 billion in revenue, showing a growth of 3.0% compared to the same period last year. King's Town bank aims to maintain a stable and prudent approach to loans-related service income going forward.
- As of 2024Q1, King's Town bank's loan coverage ratio stands at 1.45%, surpassing the median of 1.36% among its peers in Taiwan, demonstrating our strong and healthy asset quality.
- The bank's policy continues to focus on increasing loan related momentum and business spreads, stabilizing core deposits and managing funding costs.





#### **1Q24 Revenue Breakdown**

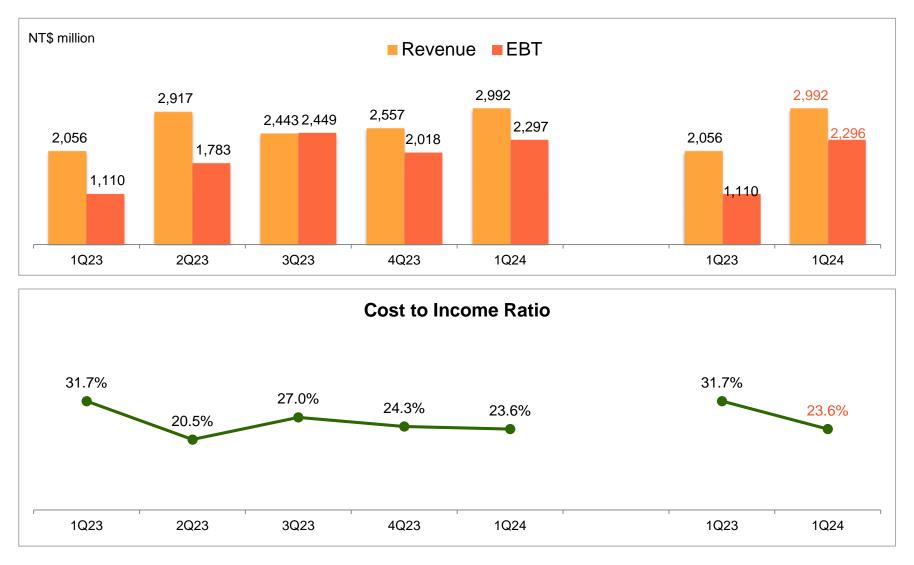
NT\$ million







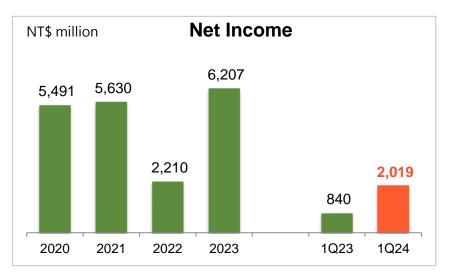
## **Quarterly Revenue and Expense**

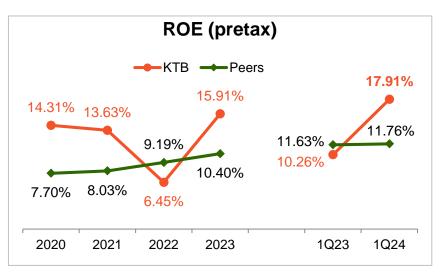


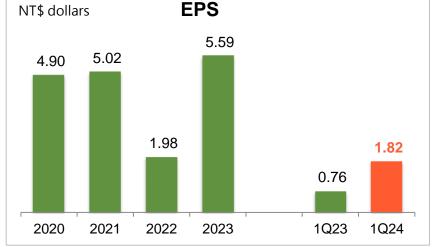


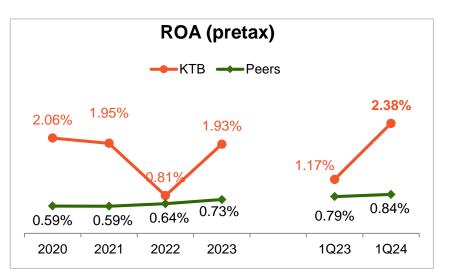


# Profitability







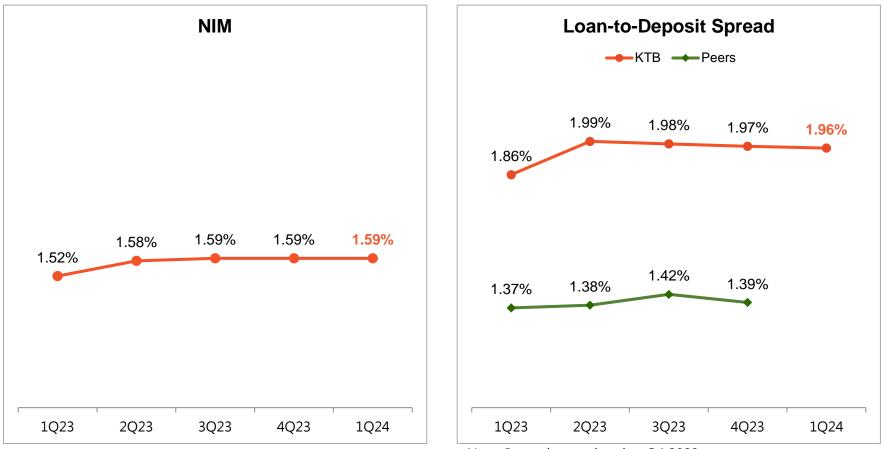


Note: Peers data is as of February 2024 (annualized).





#### **NIM and Spread**

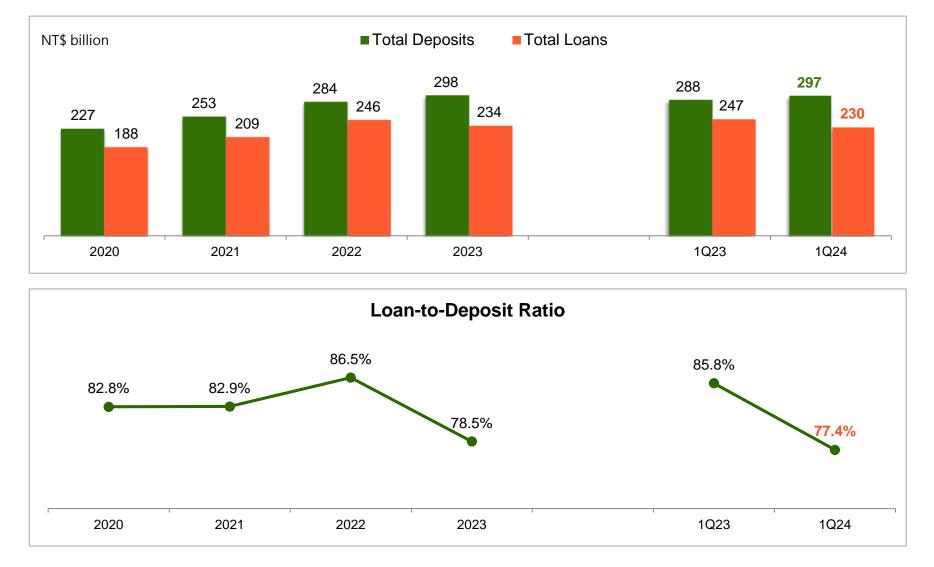


Note: Peers data updated to Q4 2023





#### **Deposit and Loan**

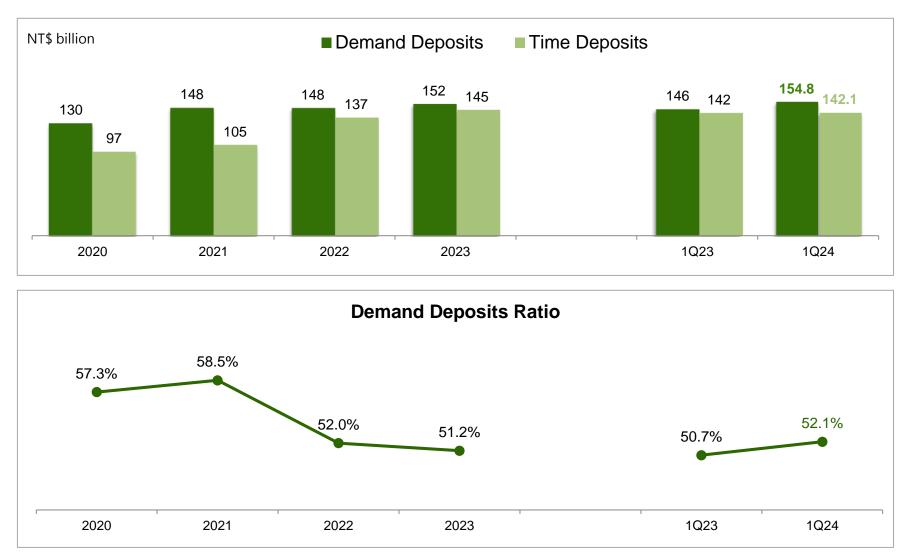


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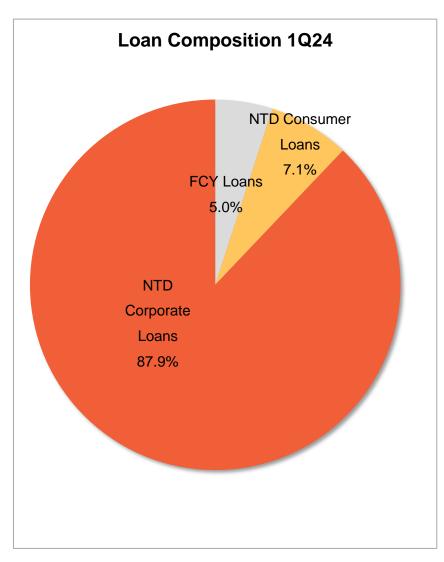
## **Deposit Breakdown**

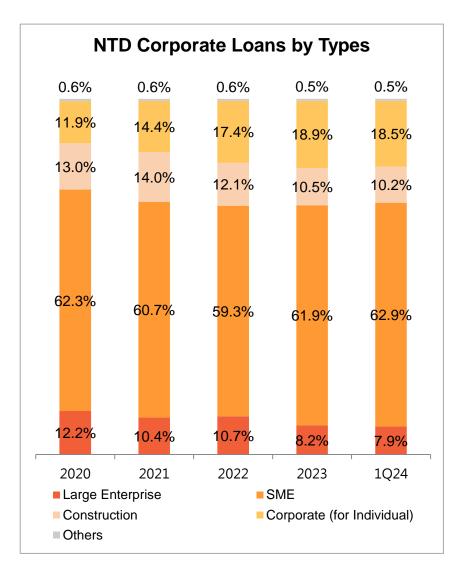






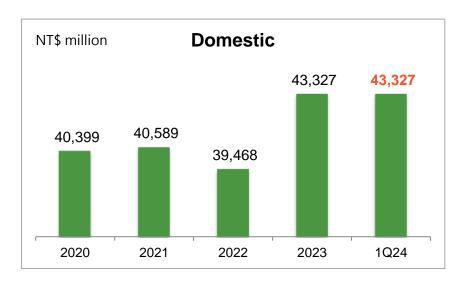
## Loan Breakdown

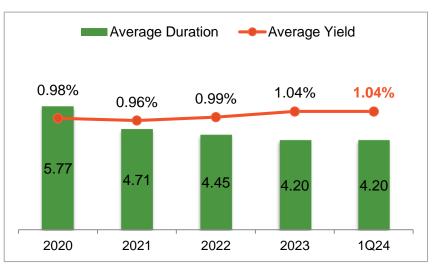


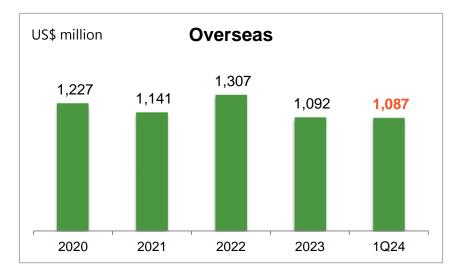


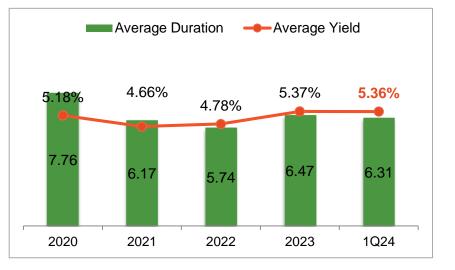






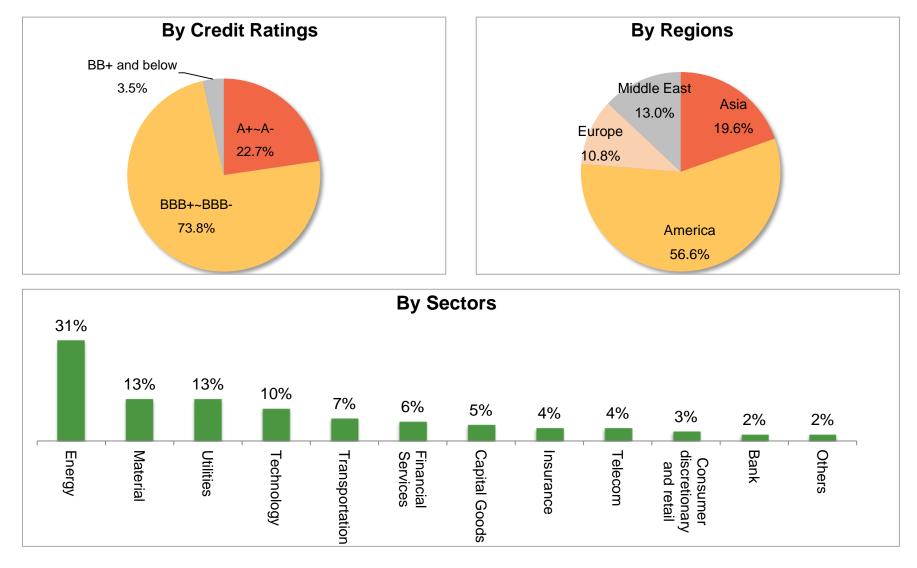








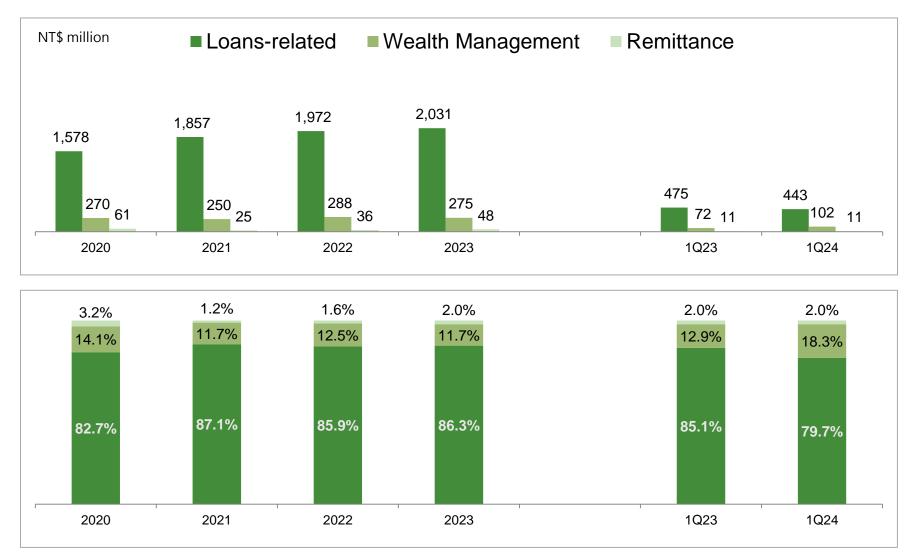
# Financial Assets – Overseas Fixed Income Portfolio (1Q24)







#### **Fee Income**







16.11%

13.22%

1Q24

6517%

3,329

1.45%

1Q24

15.43%

13.22%

2023

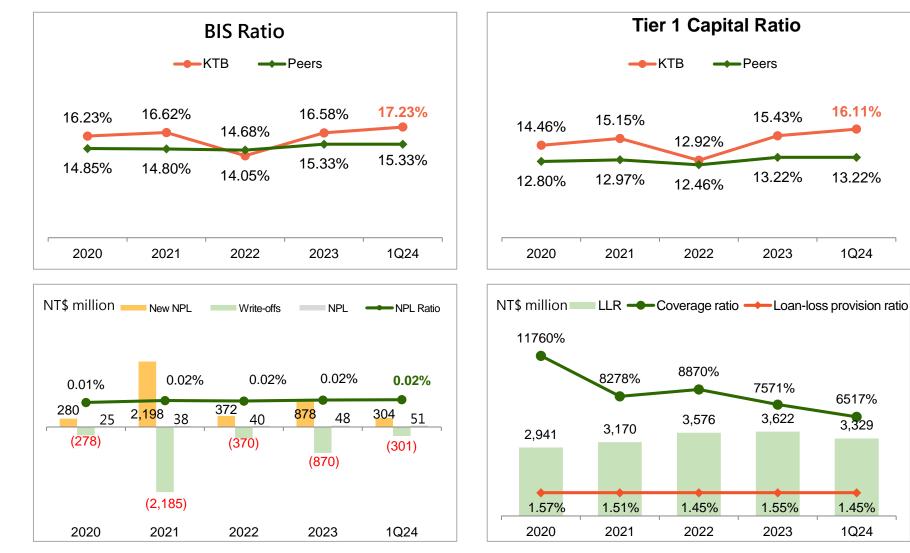
7571%

3,622

1.55%

2023

#### **Capital Adequacy and Asset Quality**



Note: Peer data is as December 2023.



# **King's Town Bank Brief Introduction**

- Established in 1948, formerly known as the Tainan Business Bank.
- Headquartered in Tainan City, a city with a population of 1.9 million.
- A total of 66 branches, with approximately 73% of branches located in Southern Taiwan.
- Paid-in capital of NT\$ 11.1 billion.
- There are 23 Metro branches located in Greater Taipei, Taoyuan, Hsinchu, Greater Taichung, and Kaohsiung area, contributing to:
  - 22% of deposits
  - $-\,88\%$  of loans
- There are 43 Non-metro branches located in Yunlin, Chiayi, and Tainan area, contributing to:
  - 78% of deposits
  - 12% of loans
- Ranked in the Top 5% in terms of "Corporate Governance Best-Practice for TWSE Listed Companies" for seven consecutive years.



| Area                 | KTB     | Peers      | Ratio |  |  |  |  |  |  |
|----------------------|---------|------------|-------|--|--|--|--|--|--|
| Tainan               | 153,421 | 2,587,532  | 6%    |  |  |  |  |  |  |
| Yunlin               | 24,749  | 486,946    | 5%    |  |  |  |  |  |  |
| Chiayi               | 46,831  | 659,166    | 7%    |  |  |  |  |  |  |
| Yunlin-Chiayi-Tainan | 225,001 | 3,733,644  | 6%    |  |  |  |  |  |  |
| Taiwan               | 297,829 | 48,726,222 | 0.6%  |  |  |  |  |  |  |

Note: Data is as December 2023.





## **Income Statement**

NT\$ million

| Items                     | 1Q23  | 1Q24  | YoY  |  |
|---------------------------|-------|-------|------|--|
| Net Interest Income       | 1,403 | 1,444 | 3%   |  |
| Net Fee Income            | 559   | 556   | -1%  |  |
| Other Income              | 94    | 992   | 955% |  |
| Revenue                   | 2,056 | 2,992 | 46%  |  |
| Operating Expense         | (652) | (705) | 8%   |  |
| PPOP                      | 1,404 | 2,287 | 63%  |  |
| Provision for Loan Losses | (294) | 9     | -    |  |
| Earnings Before Tax       | 1,110 | 2,296 | 107% |  |
| Net Income                | 840   | 2,019 | 140% |  |
| EPS (Cumulative) (NT\$)   | 0.76  | 1.82  | 139% |  |





#### **Balance Sheet**

NT\$ billion

| Items   | 1Q23  | 1Q24  | YoY | Items   | 1Q23  | 1Q24  | YoY  |
|---|-------|-------|-----|---|-------|-------|------|
| Cash, CDs,<br>Interbank<br>Deposits, and<br>R/S | 19.4  | 29.2  | 51% | Interbank<br>Deposits,<br>Interbank<br>Borrowings | 29.7  | 22.4  | -25% |
| Securities                                      | 98.3  | 108.6 | 10% | Deposits  | 287.8 | 296.5 | 3%   |
| Loans   | 243.3 | 226.6 | -7% | R/P   | 11.1  | 5.7   | -49% |
| Property and Equipment                          | 4.9   | 5.0   | 2%  | Other<br>Liabilities                              | 8.8   | 11.9  | 35%  |
| Other Assets                                    | 15.6  | 19.6  | 26% | Total Liabilities                                 | 337.4 | 336.5 | 0%   |
| Total Assets                                    | 381.5 | 389.0 | 2%  | Shareholder's<br>Equity                           | 44.1  | 52.5  | 19%  |





# Disclaimer

- This presentation may include forward looking statements. All statements, other than statements of historical facts, that address activities, events or developments that King's Town Bank expects or anticipates will or may occur in the future are forwardlooking statements. King's Town Bank's actual results or developments may differ from those indicated by these forward-looking statements as a result of various factors and uncertainties which are beyond our control. In addition, King's Town Bank makes the forward-looking statements referred to herein as of today and undertakes no obligation to update these statements.
- The preliminary results announced today are unaudited and are therefore subject to change.



Thank You!